

Advanced Hostage Negotiations Effective Communication Seminar & Case Studies

October 16 & 17, 2014— 16 Hour Seminar

The New York Association of Hostage Negotiations in cooperation with the Rockland County SWAT-REACT Crisis Negotiation Team is pleased to offer a two day seminar on advanced hostage negotiations for law enforcement and corrections crisis negotiators. The seminar will be unique in its presentation and delivery of information that is invaluable to the success of the negotiator in a crisis situation. The focus of the seminar will entail the specific use of persuasion and influence techniques used to facilitate behavioral change of a hostage taker or barricaded individual. In addition, the attendee will gain an understanding and perspective of returning veterans in crisis through a roundtable discussion. Case studies will also be provided for the attendee to demonstrate positive outcomes as well as learning points noted in complex crisis situations.

The lead instructor is a former member of the South Salt Lake City, Utah Police Department who has extensive knowledge and experience in tactical operations as well as negotiations. Keith Livingston is a twenty-two year, retired police veteran of the South Salt Lake City Police Department. During his career Keith worked as a Crisis Intervention Specialist, Crisis Negotiator, Incident Commander and spent ten years in tactical operations. Following his retirement, he spent the next six years focusing on international terrorism, with an emphasis on counter-insurgency. He became an analyst and lead instructor for the Terrorism Research Center and continues consulting and teaching counter-insurgency for deploying US military. Additionally, Mr. Livingston is an independent consultant to the US State Department, he is currently teaching hostage negotiations to an international audience and has taught throughout Africa, Southeast Asia, The Middle East, South America and many parts of the former Soviet Union.

The additional instructor is the president of the NYAHN and former commander of the hostage negotiation teams for the Monroe County Sheriff's Office and the Rochester Police Department. Samuel Farina is currently a member of the Southern Pines Police Department and an instructor for the Department of State tasked with teaching foreign governments crisis management.

Location: Rockland County Police Academy
35 Firemen's Memorial Dr. Pomona, N.Y. 10970

Date/Time: October 16 & 17, 2014 , 9am to 5pm

Seats: The seminar is limited to 50 attendees

Fee: \$199 per attendee.
After September 15, \$259 per attendee



Crisis
Negotiation
Teams Wanted



“We should never negotiate out of fear, but we should never fear to negotiate” JFK

For More Information and
to Register—Contact:

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An invoice will be sent once
registered.

www.NYAHN.net